

# Topic 4: Dynamic Games



# Outcomes & Objectives

- ▶ Be proficient in solving Stackelberg (leader-follower) games.
  - ▶ Model real-world interactions with leader-follower dynamics in various applications.
  - ▶ Develop a solution concept called Stackelberg equilibrium using principles of backward induction to solve Stackelberg games.
- ▶ Be proficient with extensive-form games.
  - ▶ Model perfectly observable multi-stage interactions in various examples and real-world applications.
  - ▶ Develop a solution concept called subgame perfect equilibrium via extending the concept of Stackelberg equilibrium to multi-stage games.
  - ▶ Develop a solution concept (inspired from subgame perfect equilibrium) to solve Bayesian games in extensive-form.
- ▶ Be proficient in solving repeated games.
  - ▶ Investigate the effects of long-term strategic interactions, as opposed to short-term interactions.
  - ▶ Develop a solution concept which accounts for temporal dynamics (e.g. discounting behavior).

# Revising Nash Equilibrium...

- ▶ Consider a two-player game where Alice and Bob choose mixed strategies  $(\sigma_a, \sigma_b) \in \Delta(\mathcal{C}_A) \times \Delta(\mathcal{C}_B)$  at equilibrium.
- ▶ MSNE:  $\sigma_a = \arg \max_{x \in \Delta(\mathcal{C}_A)} \sigma_b^T U_A x$  and  $\sigma_b = \arg \max_{y \in \Delta(\mathcal{C}_B)} y^T U_B \sigma_a$ .
- ▶ This means that Alice and Bob choose their strategies simultaneously.

*Will players choose  $(\sigma_a, \sigma_b)$  at equilibrium,  
if they choose their strategies in a leader-follower setting?*

**Isn't there a first mover advantage?**

# Revising Nash Equilibrium... (cont...)

Consider the following game:

|       |   | Bob  |      |
|-------|---|------|------|
|       |   | L    | R    |
| Alice | U | 2, 1 | 4, 0 |
|       | D | 1, 0 | 3, 1 |

- ▶ PSNE:  $(U, L)$
- ▶ Now, say Alice leads the game via announcing a strategy.
- ▶ However, such an announcement should be made via taking Bob's response into account.

$$BR_B(U) = L \Rightarrow U_A = 2$$

$$BR_B(D) = R \Rightarrow U_A = 3$$

*The equilibrium in this leader-follower game is  $(D, R)$ !*

***Note that the outcome is more favorable to Alice!***

# Real-World Leader-Follower Interactions

- ▶ *Airport Security*: Cops are stationed strategically, and adversaries choose their attack strategy.
- ▶ *Markets*: Big firms announce their strategies, after which new startups arise in the market.
- ▶ *Recommender Systems*: Users make decisions after a recommendation is presented to them.



Heinrich Von Stackelberg (1934)

# Equilibrium in Stackelberg Games

Consider a two-player game where Alice is the leader, and Bob is the follower.

- ▶ Assume the utility matrices at Alice and Bob are  $U_A$  and  $U_B$  respectively.
- ▶ Let Alice choose  $x_a \in \Delta(\mathcal{C}_A)$ , and Bob choose  $x_b \in \Delta(\mathcal{C}_B)$ .

Idea: Use **backward induction**

- ▶ Maximize Alice's expected utility, while accounting for Bob's response in the next stage.

## Definition

A Stackelberg equilibrium is a mixed strategy  $(\sigma_a, \sigma_b) \in \Delta(\mathcal{C}_A) \times \Delta(\mathcal{C}_B)$  such that

$$\sigma_a = \arg \max_{x \in \Delta(\mathcal{C}_A)} y^*(x)^T U_A x \text{ and } \sigma_b = y^*(\sigma_a),$$

where  $y^*(x) = \arg \max_{y \in \Delta(\mathcal{C}_B)} y^T U_B x$  is Bob's best response to Alice's strategy  $x \in \Delta(\mathcal{C}_A)$ .

## Theorem

Every two-player finite game admits a Stackelberg equilibrium.

# Stackelberg Competition in Markets

- ▶ Consider two firms with same product, with Firm 1 making the first move.
- ▶ Firm- $i$  produces  $s_i \geq 0$  quantity at a cost  $c_i$  per item.
- ▶ Unit Price:  $p(s_1 + s_2) = a - b(s_1 + s_2)$
- ▶ Utility:  $U_i(s_1, s_2) = p(s_1, s_2)s_i - c_i s_i$

**Firm 2's Best Response:**  $\max_{s_2 \geq 0} [a - b(s_1 + s_2)] s_2 - c_2 s_2$

Differentiate w.r.t.  $s_2$  and equate it to zero:

$$a - bs_1 - 2bs_2 - c_2 = 0.$$

In other words,  $s_2^*(s_1) = \frac{1}{2b} [a - c_2 - bs_1]_+$

**Firm 1's Commitment:**  $\max_{s_1 \geq 0} [a - b(s_1 + s_2^*(s_1))] s_1 - c_1 s_1$

- ▶ If  $s_1 > \frac{a-c_2}{b}$ , then  $s_2^* = 0$ .

Differentiate w.r.t.  $s_2$  and equate it to zero:

$$a - 2bs_1 - c_1 = 0. \Rightarrow s_1^* = \left[ \frac{a - c_1}{2b} \right]_+.$$

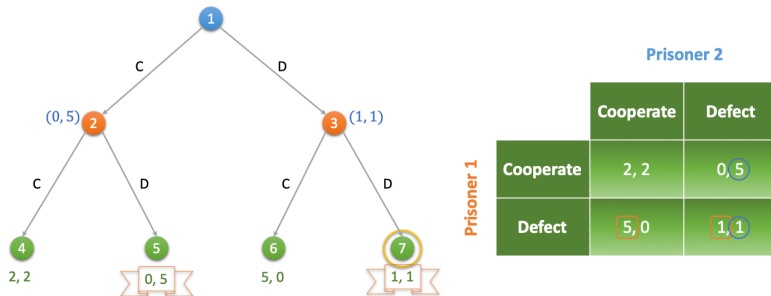
- ▶ Else,  $s_2^*(s_1) = \frac{1}{2b} [a - c_2 - bs_1]$ .

Differentiate w.r.t.  $s_1$  and equate it to zero:

$$a - 2bs_1 + \frac{b}{2}s_1 - \frac{1}{2} [a - c_2 - bs_1] - c_1 = 0. \Rightarrow s_1^* = \left[ \frac{a - 2c_1 + c_2}{2b} \right]_+.$$

# Stackelberg Prisoner's Dilemma

- ▶ Two prisoners, Alice and Bob, are interrogated sequentially.
- ▶ Alice leads and decides whether to cooperate/defect, and Bob picks a choice having seen Alice's choice, as shown below.



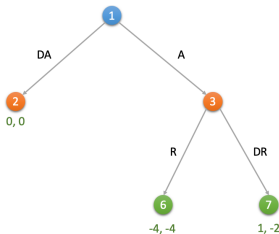


# Alleviating First Mover's Advantage...

*Can we alleviate first mover's advantage?*

Follower needs to commit on their strategies, even if they do not make sense rationally!

Example: What if, in the following game, Player 2 declares to choose  $R$  if Player 1 chooses  $A$ ?

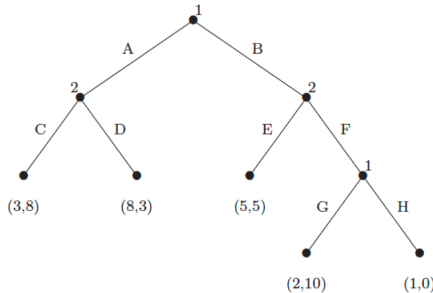


- ▶ Commitment must be observable and irreversible!
- ▶ Many real-world examples:
  - ▶ William, the Conqueror, ordered his soldiers to burn their ships after landing to prevent men from retreating!
  - ▶ Hernn Corts sank his ships after landing in Mexico for the same reason.

*The power to constrain an adversary depends on the power to bind oneself*

# Solving Perfect Extensive-Form Games...

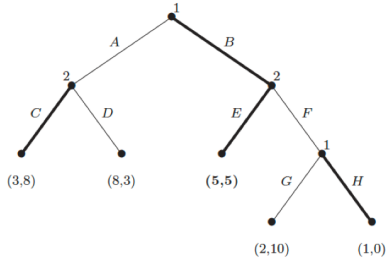
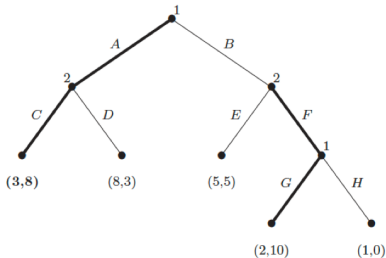
Consider the following extensive-form game:



(C,E) (C,F) (D,E) (D,F)

|       | (C,E) | (C,F) | (D,E) | (D,F) |
|-------|-------|-------|-------|-------|
| (A,G) | 3(8)  | 3(8)  | 8,3   | 8,3   |
| (A,H) | 3(8)  | 3(8)  | 8,3   | 8,3   |
| (B,G) | 5,5   | 2(10) | 5,5   | 2(10) |
| (B,H) | 5,5   | 1,0   | 5,5   | 1,0   |

Not all Nash equilibria makes sense in extensive-form!



# Subgame Perfect Equilibrium

## Definition

Given a perfect-information extensive-form game  $G$ , the **subgame** of  $G$  rooted at node  $h$  is the restriction of  $G$  to the descendants of  $h$ . The set of subgames of  $G$  consists of all of subgames of  $G$  rooted at some node in  $G$ .

## Definition

The **subgame-perfect equilibrium** (SPE) of a game  $G$  are all strategy profiles  $s$  such that, for any subgame  $G'$  of  $G$ , the restriction of  $s$  to  $G'$  is a Nash equilibrium of  $G'$ .

## Claim

Every subgame perfect equilibrium is a Nash equilibrium.

## Claim

Every finite extensive-form game has at least one subgame perfect equilibrium.

This is essentially called the **principle of optimality** in dynamic programming.

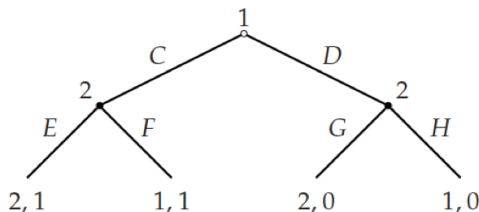
# SPE and Backward Induction

The underlying philosophy of SPE is:

Identify the equilibria in the “bottom-most” subgame trees, and assumes that those equilibria will be played as one backs up sequentially to evaluate larger trees.

This is **backward induction**<sup>1</sup>.

Exercise:



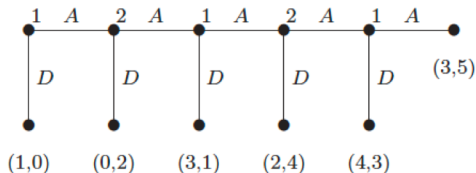
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<sup>1</sup>Backward induction is also called *minimax algorithm* in two-player zero-sum games.

# Backward Induction: Concerns and Challenges

SPE and Backward induction has their own share of concerns:

- ▶ Computationally infeasible in large extensive games.
  - ▶ Example: Chess (  $\sim 10^{150}$  nodes.)
  - ▶ Needs gradual development of tree using a *heuristic* search algorithm!
  - ▶ Examples: ***Alpha-Beta Pruning***, ***Monte-Carlo Tree Search***
- ▶ Consider the following *centipede* game:



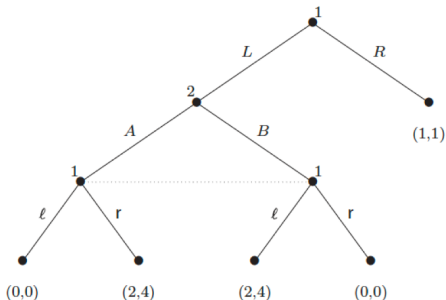
SPE  $\Rightarrow$  Players always choose to go down!

*But, this is indeed a paradox at the second player!!!*

# Solving Imperfect Extensive Games...

*What if, we have information sets in the game?*

Consider the following example:



*Note that the subgame at Player 2's node is the smallest subgame!*

- Idea: Reduce this subgame into its strategic game and continue – *Inefficient!*
- Can we operate directly on the extensive-form representation?

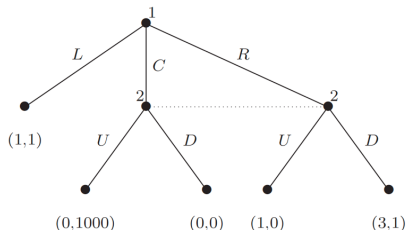
# Is Subgame Perfect Equilibrium Suitable?

*What do we mean by a subgame in imperfect extensive games?*

*What if, we define a subforest (a collection of subgames) at each information set?*

Example:

- ▶ Pure strategies:  $P_1 \Rightarrow \{L, C, R\}$ ,  
 $P_2 \Rightarrow \{U, D\}$
- ▶ PSNE:  $(L, U)$ ,  $(R, D)$
- ▶ Can either of these equilibria be considered *subgame perfect*?
  - ▶ Left subtree –  $U$  dominates  $D$
  - ▶ Right subtree –  $D$  dominates  $U$
- ▶ But,  $R$  dominates  $C$  at Player 1
- ▶ So,  $(R, D)$  is subgame perfect!



**Lesson:** *The requirement that we need best responses in all subgames is too simplistic!*

# Behavioral Strategies in Extensive Games

If the set of information sets at the  $i^{th}$  player is denoted as  $\mathcal{I}_i$ , then

- **Pure strategies** in extensive-form games are choice tuples at a given player, where each entry is picked from one of his/her information sets.

**Notation:**  $c_i = (c_{i,j_1}, \dots, c_{i,j_L}) \in \mathcal{C}_i$ , where  $c_{i,j_\ell}$  is the  $\ell^{th}$  strategy in the  $j^{th}$  information set in  $\mathcal{I}_i$ .

- **Mixed strategies** are lotteries on pure strategies.

**Notation:**  $\sigma_i \in \Delta(\mathcal{C}_i)$ .

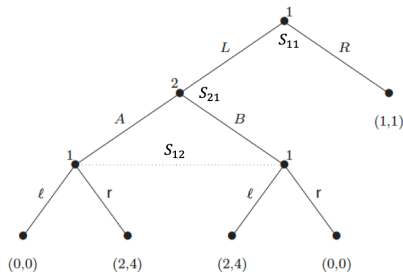
However, in extensive games, we can define another type of lottery, as shown below:

## Definition

Given an extensive game  $\Gamma = (\mathcal{N}, \mathcal{C}, G, \pi, P, \mathcal{I}, \mathcal{U})$ , a **behavioral strategy** at the  $i^{th}$  player is a conditional lottery  $\pi_i \in \Delta(D_{i,s})$  on the choice set  $D_{i,s}$  available within the state (node)  $s$  in a given information set at the  $i^{th}$  player.



# Behavioral Strategies: An Example



- ▶ Information Sets:  $\mathcal{I}_1 = \{S_{11}, S_{12}\}$ ,  $\mathcal{I}_2 = \{S_{21}\}$
- ▶ Pure strategies:  $\mathcal{C}_1 = \{(L, \ell), (L, r), (R, \ell), (R, r)\}$ ,  $\mathcal{C}_2 = \{A, B\}$
- ▶ Mixed strategy:  $\sigma_1 = \{p_1, p_2, p_3, 1 - p_1 - p_2 - p_3\}$ ,  $\sigma_2 = \{q, 1 - q\}$
- ▶ Behavioral strategy for  $P_1$ :  $\pi_1 = \{\pi_{11}, \pi_{12}\}$ , where
  - ▶  $\pi_{11} = \pi_1(S_{11}) = \{L : \alpha_{11}, R : 1 - \alpha_{11}\}$
  - ▶  $\pi_{12} = \pi_1(S_{12}) = \{\ell : \alpha_{12}, r : 1 - \alpha_{12}\}$
- ▶ Behavioral strategy for  $P_2$ :  $\pi_2(S_{21}) = \{A : \beta_{21}, B : 1 - \beta_{21}\}$ .

# Equivalence between Mixed and Behavioral Strategies

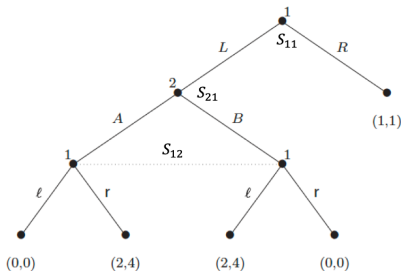
## Theorem

In a game of perfect recall, for any mixed strategy, there is an outcome-equivalent behavioral strategy, and vice versa.

In the following example, we have

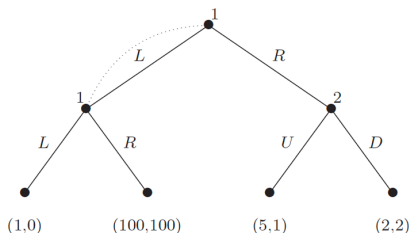
$$\sigma_1 = \{(L, \ell) : 0.5, (R, \ell) : 0.5\} \equiv \pi_1 = \{\pi_{11} = \{L : 0.5, R : 0.5\}, \pi_{12} = \{\ell : 1, r : 0\}\}$$

since Player 2 believes that Player 1 does not play  $r$  in  $S_{12}$ , given  $\sigma_1$ .



# Extensive Games with Imperfect Recall

*Behavioral and mixed strategies are incomparable in general.*



- ▶ Pure strategies:  $P_1 \Rightarrow \{L, R\}$ ,  $P_2 \Rightarrow \{U, D\}$
- ▶ Mixed strategy for  $P_1$ :  $(L : \pi, R : 1 - \pi)$  – once  $P_1$  samples his/her mixed strategy, that strategy will be chosen in both nodes within the information state.
- ▶ Unique NE:  $(R, D)$
- ▶ Behavioral strategy at  $P_1$ :  $\{L : p, R : 1 - p\}$  (randomize afresh every time.)
  - ▶  $U_1(D) = p[p + 100(1 - p)] + (1 - p)2$
  - ▶  $\arg \max_{p \in [0,1]} U_1(D) = p^* = \frac{98}{198}$ .
  - ▶ A new equilibrium in behavioral strategies:  $\left\{ \left( \frac{98}{198}, \frac{100}{198} \right), (0, 1) \right\}$

# Equilibrium in Perfect-Recall Games

Eliminate *nonsensical* NE using behavioral strategies!

## Definition

A **extensive-form Nash equilibrium** is a mixed strategy Nash equilibrium  $\sigma$  that is equivalent to an assessment pair  $(\pi, \mu)$ , where the behavioral strategy  $\pi$  is consistent with  $\sigma$  and a set of beliefs  $\mu$  according to Bayes' rule.

Can't we operate directly on the tree representation?

## Definition

A **behavioral equilibrium** is a pair  $(\pi, \mu)$  which satisfies:

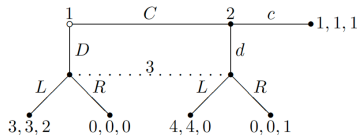
- **Sequential Rationality:** Given any alternative strategy  $\pi'_i$  at the  $i^{th}$  player and his/her belief  $\mu_{i,j_s}$  on the state  $j_s$  within an information set  $\mathcal{I}_{i,j}$ , we have

$$u_i(\pi|\mathcal{I}_{i,j_s}, \mu_{i,j_s}) \geq u_i(\pi'_i, \pi_{-i}|\mathcal{I}_{i,j_s}, \mu_{i,j_s}), \text{ and}$$

- **Consistency:** Assuming that all the players picked a strategy  $\pi$  until reaching a state  $s$ , there exists a belief  $\mu(s)$  that is consistent with Bayes' rule.

# Example: Selten's Horse

Induced Normal-Form Game:



**Nash Equilibria:**

- ▶  $NE_1 : \{D : 1, c : [\frac{1}{3}, 1], L : 1\}$
- ▶  $NE_2 : \{C : 1, c : 1, \sigma_3(R) \in [\frac{3}{4}, 1]\}$

**Behavioral Equilibrium:**

- ▶  $NE_1$  is not a behavioral equilibrium (violates sequential rationality at Player 2)
- ▶  $NE_2$  is sequentially rational. But, how about the beliefs in  $\mathcal{I}_3$ ?
- ▶ Let  $\sigma^\epsilon = \{\sigma_1^\epsilon(C) = 1 - \epsilon, \sigma_2^\epsilon(d) = \frac{2\epsilon}{1-\epsilon}, \sigma_3^\epsilon(R) = \sigma_3(R) - \epsilon\}$ , for a small  $\epsilon$ .
- ▶  $\mu_{3,\ell} = \frac{\sigma_1^\epsilon(D)}{\sigma_1^\epsilon(D) + \sigma_1^\epsilon(C) \cdot \sigma_2^\epsilon(d)} = \frac{1}{3}$ .

# Sequential Equilibrium: A Refinement

## Definition

An assessment pair  $(\pi, \mu)$  is a *sequential equilibrium* if

1. Given any alternative strategy  $\pi'_i$  at the  $i^{th}$  player and his/her belief  $\mu_{i,j_s}$  on the state  $j_s$  within an information set  $\mathcal{I}_{i,j}$ , we have

$$u_i(\pi|\mathcal{I}_{i,j_s}, \mu_{i,j_s}) \geq u_i(\pi'_i, \pi_{-i}|\mathcal{I}_{i,j_s}, \mu_{i,j_s}),$$

2. **Consistency:** Assuming that all the players picked a strategy  $\pi$  until reaching a state  $s$ , there exists a belief  $\mu(s)$  that is consistent with Bayes' rule.
3. **Convergence:** There exists a sequence  $\left\{ (\pi^{(n)}, \mu^{(n)}) \right\}_{n=1}^{\infty}$  such that  $(\pi, \mu) = \lim_{n \rightarrow \infty} (\pi^{(n)}, \mu^{(n)})$ , where  $\mu_n$  is a belief that is consistent with the behavioral strategy  $\pi_n$ , for all  $n = 1, 2, \dots$ .

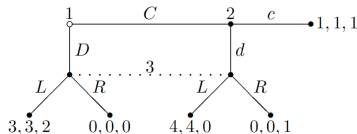
## Theorem

- ▶ Every finite game of perfect recall has a sequential equilibrium.
- ▶ Every subgame-perfect equilibrium is a sequential equilibrium, but the converse is not true in general.

# Example: Selten's Horse

## Nash Equilibria:

- ▶  $NE_1 : \left\{ D : 1, c : \left[ \frac{1}{3}, 1 \right], L : 1 \right\}$
- ▶  $NE_2 : \left\{ C : 1, c : 1, \sigma_3(R) \in \left[ \frac{3}{4}, 1 \right] \right\}$



## Behavioral Equilibrium:

- ▶  $NE_1$  is not a behavioral equilibrium (violates sequential rationality at Player 2)
- ▶  $NE_2$  is sequentially rational with  $\mu_{3,\ell} = \frac{1}{3}$ .

## Sequential Equilibrium:

- ▶  $NE_1$  is not a sequential equilibrium (violates sequential rationality at Player 2)
- ▶ For every equilibrium of type  $NE_2$ , there exists a sequential equilibrium with the following sequence:
  - ▶  $\sigma^\epsilon = \left\{ \sigma_1^\epsilon(C) = 1 - \epsilon, \sigma_2^\epsilon(d) = 2\epsilon, \sigma_3^\epsilon(R) = \sigma_3(R) - \epsilon \right\}.$
  - ▶  $\mu_{3,\ell} = \frac{\sigma_1^\epsilon(D)}{\sigma_1^\epsilon(D) + \sigma_1^\epsilon(C)\sigma_2^\epsilon(d)} = \frac{1}{3 - 2\epsilon} \xrightarrow{\epsilon \rightarrow 0} \frac{1}{3}$

# Perfect Bayesian Extensive-Form Games

- ▶ Let  $\Theta_i$  denote the set of types of the  $i^{th}$  player with a prior belief  $p_i$ .
- ▶ Let  $p = \{p_i\}_{i \in \mathcal{N}}$  be the profile of prior beliefs.
- ▶ Perfect Bayesian equilibrium  $\Rightarrow$  A generalization of *behavioral equilibrium*.

## Definition

A pair  $(\pi, \mu)$  is a **perfect Bayesian equilibrium** if

1. The mixed strategy profile  $\pi$  is **sequentially rational**, given  $\mu$ .
2. There exists a belief system  $\mu$  that is **consistent** with the mixed strategy profile  $\pi$  and the prior belief about agents' type  $p$ .

## Theorem

Every finite Bayesian extensive game has a perfect Bayesian equilibrium.

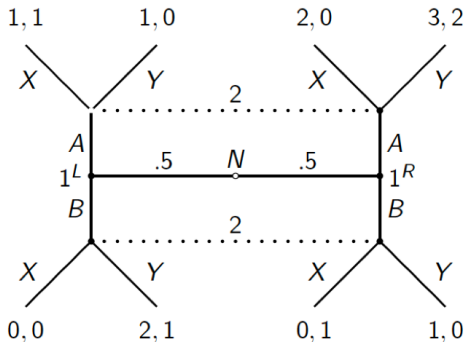
## Theorem

Every perfect Bayesian equilibrium is a Nash equilibrium.



# Signaling Games

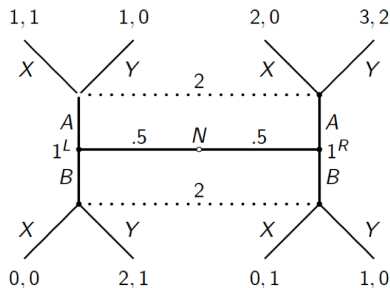
Consider the following sender-receiver (signaling) game, where the sender is characterized by one of the two types.



Sender's strategies:

- **Pooling Strategies:**  $AA, BB$  – *Sender does not reveal its type*
- **Separating Strategies:**  $AB, BA$  – *Sender reveals its type*

# Signaling Games (cont...)



**Two perfect Bayesian equilibria:** Proof will be provided in a separate handout.

- ▶ **Pooling Equilibrium:**  $(AA, YX)$  when  $\mu(L|A) = 0.5$  and  $\mu(L|B) \leq 0.5$ 
  - ▶ How did we compute  $\mu(L|B)$  if Player 1 plays  $AA$ ?
  - ▶ Note:  $X$  is the best response to  $B$  only when  $\mu(L|B) \leq 0.5$
- ▶ **Separating Equilibrium:**  $(BA, YY)$  when  $\mu(L|A) = 0$  and  $\mu(L|B) = 1$ .

**Pooling in e-Bay markets:** Buyers do not trust sellers who always signal high quality products, regardless of their true type.

# Repeated Games

*Repeated interactions stimulate agents to track players' reputation over time and design strategies either to retaliate, or to act prosocially.*

- ▶ Why participate in free crowdsourcing platforms (e.g. Wikipedia, Google's Crowdsourcing) even though workers do not get paid?
- ▶ Why look after neighbor's house when they are away?

Two types:

- ▶ Finite-Horizon Repeated Games – similar to extensive-form games
- ▶ Infinite-Horizon Repeated Games – no outcome nodes in the game!

**Our Focus: *Infinitely repeated games***

*How to define choices and utilities in an infinitely repeated game?*

# Choices in Infinitely Repeated Games

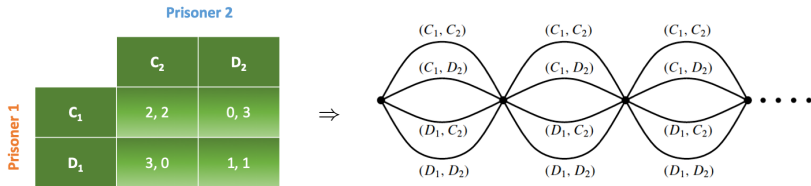
## Definition

Assuming that the players only observe strategy profiles at the end of each repetition stage, any **choice in an infinitely repeated game** is of the form

$$c = \{c_1, c_2, \dots, c_k, \dots\} \in \mathcal{C}_\infty,$$

where  $c_i \in \mathcal{C}_1 \times \dots \times \mathcal{C}_N$  is the strategy profile chosen in the  $i^{th}$  iteration.

Consider the following infinitely repeated prisoner's dilemma:



► **Defection Strategy:**  $c_i = (D_1, D_2)$ , for all  $i = 1, 2, \dots$

► **Grim (Trigger) Strategy:** At the  $j^{th}$  player, we have

$$c_{i,j} = \begin{cases} D_j, & \text{if } c_{t,-j} = D_{-j}, \text{ for all } i = t+1, t+2, t+3, \text{ for any } t = 1, 2, \dots \\ C_j, & \text{otherwise} \end{cases}$$

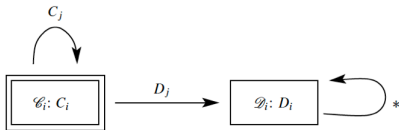
# Representing Choices as Finite Machines

- ▶ Uncountably infinite strategy spaces  $\Rightarrow$  High strategic complexity
- ▶ **Finite automata**  $\Rightarrow$  tractable way to study infinitely repeated choices.
- ▶ **Moore machine**: Current strategy at a given player is a function of his current state, which in turn is computed using a transition function of the player's previous state and the strategy profile in the previous iteration.

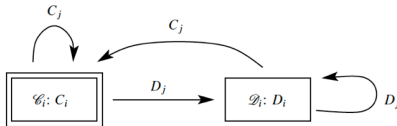
$$s_{i,t} = h(s_{i,t-1}, c_{t-1})$$

Examples:

- ▶ **Grim (Trigger) Strategy**: Both players start playing  $C$



- ▶ **Tit-for-Tat (TfT)**: Both players start playing  $C$



# Average Utilities

*How should we define choice utilities in an infinitely repeated game?*

## Definition

Given an infinite sequence of one-stage utilities  $u_{i,1}, u_{i,2}, \dots$  at the  $i^{th}$  player, the **average utility** of the  $i^{th}$  player is defined as

$$\bar{u}_i = \lim_{k \rightarrow \infty} \frac{1}{k} \sum_{j=1}^k u_{i,j}.$$

## Claim

If the choice is represented as a Moore machine with the longest cycle  $T$ , then the **average utility** of the  $i^{th}$  player can be computed as

$$\bar{u}_i = \frac{1}{T} \sum_{j=1}^T u_{i,j}.$$

# Discounted Utilities

*What if, the players build frustration with time?*

## Definition

Given an infinite sequence of one-stage utilities  $u_{i,1}, u_{i,2}, \dots$  at the  $i^{th}$  player, and a discounting factor  $\beta \in [0, 1]$ , the **discounted utility** of the  $i^{th}$  player is defined as

$$\bar{u}_i = \lim_{k \rightarrow \infty} \frac{1}{k} \sum_{j=1}^k \beta^{j-1} u_{i,j}.$$

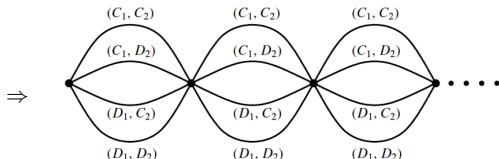
## Claim

If the choice is represented as a Moore machine with the longest cycle  $T$ , then the **discounted utility** of the  $i^{th}$  player can be computed as

$$\bar{u}_i = \frac{1}{(1 - \beta)T} \sum_{j=1}^T \beta^{j-1} u_{i,j}.$$

# Equilibrium: Repeated Prisoner's Dilemma

|            |                | Prisoner 2     |                |
|------------|----------------|----------------|----------------|
|            |                | C <sub>2</sub> | D <sub>2</sub> |
| Prisoner 1 | C <sub>1</sub> | 2, 2           | 0, 3           |
|            | D <sub>1</sub> | 3, 0           | 1, 1           |



## Claim

*(Grim, Grim)* is a Nash equilibria in repeated Prisoner's Dilemma with  $\beta$ -discounted utilities, when  $\beta \geq \frac{1}{2}$ .

- ▶ Assume  $P_{-i}$  plays  $C_{-i}$  for the first  $T$  times.
- ▶ Let  $P_i$  choose  $C_i$  for the first  $T - 1$  times and then choose  $D_i$  at time  $T$ .
- ▶ Then,  $P_i$ 's best response utility is

$$\begin{aligned}
 u_i &= \sum_{t=1}^{T-1} \beta^t 2 + 3\beta^T + \sum_{t=T+1}^{\infty} \beta^t 1 \\
 &= 2 \frac{1 - \beta^T}{1 - \beta} + 3\beta^T + \beta^{T+1} \frac{1}{1 - \beta}
 \end{aligned}$$



# Equilibrium: Repeated Prisoner's Dilemma

But, Grim includes the possibility where  $C_i$  can be played against  $C_{-i}$  forever!

*Is  $C_i$  a best response to  $C_{-i}$  as well?*

- Note that if  $P_i$  continued to play  $C_i$  for all  $t \geq T$ ,  $P_i$ 's best response utility is

$$\begin{aligned}u_i &= \sum_{t=1}^{T-1} \beta^t 2 + 2\beta^T + \sum_{t=T+1}^{\infty} \beta^t 2 \\&= 2 \frac{1 - \beta^T}{1 - \beta} + 2\beta^T + \beta^{T+1} \frac{2}{1 - \beta}\end{aligned}$$

- $C_i$  is the best response to  $C_{-i}$  only when

$$2\beta^T + \beta^{T+1} \frac{2}{1 - \beta} \geq 3\beta^T + \beta^{T+1} \frac{1}{1 - \beta}, \text{ for any } T.$$

- Upon simplification, Grim is the best response to Grim only when  $\beta \geq \frac{1}{2}$ .

***In other words, both players should be patient enough  
for (Grim, Grim) to be a Nash equilibrium!***

# Enforceability and Feasibility

*Is there an easier way to validate, if a machine tuple is NE?*

For that, we need to define two properties of utility profiles:

## Definition

Given the minimax value of the  $i^{th}$  player as  $v_i = \min_{c^{(-i)}} \max_{c^{(i)}} u_i(c^{(i)}, c^{(-i)})$ , the utility profile  $u = \{u_1, \dots, u_n\}$  is **enforceable**, if  $u_i \geq v_i$  holds true for all  $i \in \mathcal{N}$ .

## Definition

A utility profile  $u = \{u_1, \dots, u_n\}$  is **feasible** if there exists a lottery  $\alpha \in \Delta(\mathcal{C}_\infty)$  such that, for all  $i$ , we have

$$u_i = \sum_{c \in \mathcal{C}_\infty} \alpha_c u_i(c).$$

# Folk's Theorem

*Folk's theorem is actually a class of theorems, which characterizes equilibria in different types of infinitely repeated games...*

## Theorem

Consider any  $n$ -player normal-form game  $\Gamma$ , which has an average utility profile  $\mathbf{u} = \{u_1, u_2, \dots, u_n\}$ , when repeated over an infinite time-horizon.

- ▶ If  $\mathbf{u}$  is the utility profile for any Nash equilibrium  $\mathbf{c}^*$  of the infinitely repeated  $\Gamma$ , then  $\mathbf{u}$  is enforceable.
- ▶ If  $\mathbf{u}$  is both feasible and enforceable, then  $\mathbf{u}$  is the utility profile for some Nash equilibrium  $\mathbf{c}^*$  of the infinitely repeated  $\Gamma$ .

## Theorem

Consider any  $n$ -player normal-form game  $\Gamma$ , which has an discounted utility profile  $\mathbf{u} = \{u_1, u_2, \dots, u_n\}$  with some  $\beta \in [0, 1]$ , when repeated over an infinite time-horizon.

- ▶ If  $\mathbf{u}$  is the utility profile for any Nash equilibrium  $\mathbf{c}$  of the infinitely repeated  $\Gamma$ , then  $\mathbf{u}$  is enforceable.
- ▶ If  $\mathbf{u}$  is both feasible and enforceable, then  $\mathbf{u}$  is the utility profile for some Nash equilibrium of the infinitely repeated  $\Gamma$ .

# Bounded Rationality in Repeated Games

- ▶ Best response analysis  $\Rightarrow$  Uncountably infinite comparisons...
- ▶ Can we define preference orders on Moore machines?

## Definition

Given two machine tuples  $(M_1, \dots, M_N)$  and  $(M'_1, \dots, M'_N)$ , we define a **preference order** at the  $i^{th}$  player as  $(M_1, \dots, M_N) \succeq_i (M'_1, \dots, M'_N)$ , if

$$(u_i(M_1, \dots, M_N), -|M_i|) \succeq_L (u_i(M'_1, \dots, M'_N), -|M'_i|)$$

where  $\succeq_L$  defines a lexicographical order in  $\mathbb{R}^2$ .

## Definition

The tuple  $(M_i, M_{-i})$  is said to be a **Nash-Rubinstein equilibrium** in a repeated game, if

$$(M_i, M_{-i}) \succeq_i (M'_i, M_{-i}),$$

for any  $M'_i$ , for all  $i = 1, \dots, N$ .

# Summary

- ▶ *Stackelberg Games*: How to define equilibria in leader-follower games?
- ▶ *Perfect Extensive Games*: How to solve perfect extensive games via the notion of subgame perfect equilibrium?
- ▶ *Imperfect Extensive Games*: Subgame perfect equilibrium is no longer sufficient!

Then, how?

- ▶ Behavioral Equilibrium
  - ▶ Sequential Equilibrium
- ▶ *Perfect Bayesian Games*: What if, there are chance nodes (due to unknown agent types) in the game?
- ▶ *Repeated Games*: How to define choices and utilities in an infinitely repeated game, and solve it?